

# Pincvision Responds Faster to Changes in Trade Compliance with Progress Corticon

AT A GLANCE



When keeping up with the newest trade laws became too inefficient to manage, Pincvision turned to Progress Corticon to empower its legal specialists to handle compliance changes in real time.

**COMPANY**  
Pincvision

**INDUSTRY**  
Business Services

**PRODUCT**  
Progress Corticon

**COUNTRY**  
The Netherlands

## Challenge

Pincvision wanted to eliminate the IT-legal roundtrip in order to speed up the implementation of changes in trade compliance for Pincvision's customers.

**We can connect with new customers about 70% faster by cleverly reusing existing business rules. For us, that is another important benefit of the Progress business rules solution."**

**Edwin Kampshoff**  
CIO, Pincvision

## Solution



Corticon puts business rule modelling in the hands of legal specialists without changing the application.



An integrated approach to rule integrity enables Pincvision to test scenarios and validate rules.



Automating rules into a single centralized system to facilitate knowledge transfer and increase productivity.

## Results



With Corticon, Pincvision gained speed and agility to respond to trade regulatory changes faster.







By reusing existing business rules, Pincvision closed new client deals 70% faster.



Thanks to a quicker onboarding of new customers, Pincvision grew the business by 30%.



Manage Business Rules Outside the Application with Corticon

 /progresssw  
 /progresssw  
 /progresssw  
 /progress-software