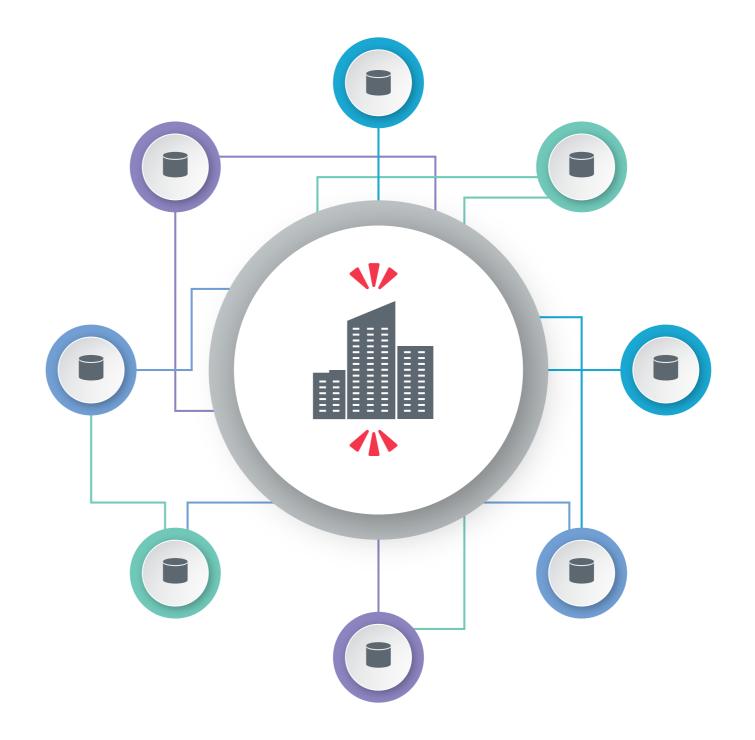
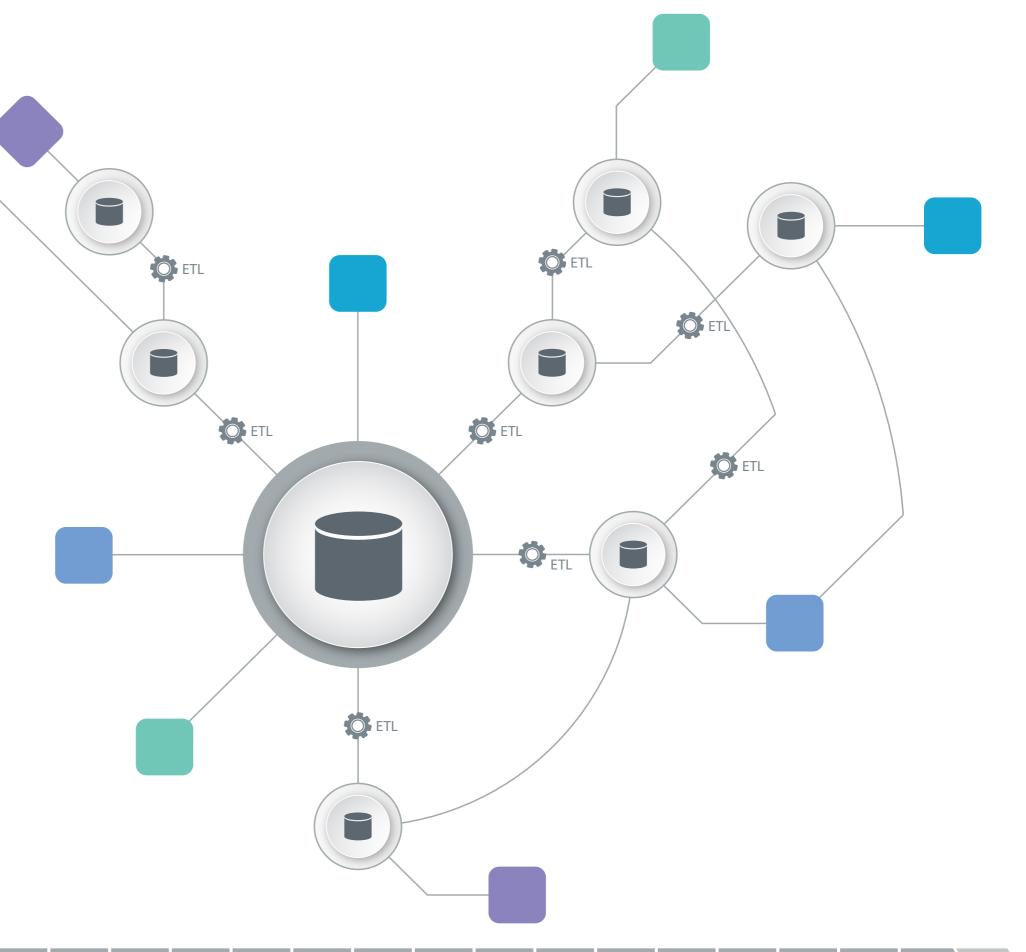


# You need a 360 view of your business

You have more customer data coming from more sources than ever before. But chances are, it is spread across silos and stored in relational data models, including registration databases, fulfillment and CRM systems, and ad serving platforms. Unless you can quickly integrate this data to create a 360 view of your customer, your customer data is not actionable.

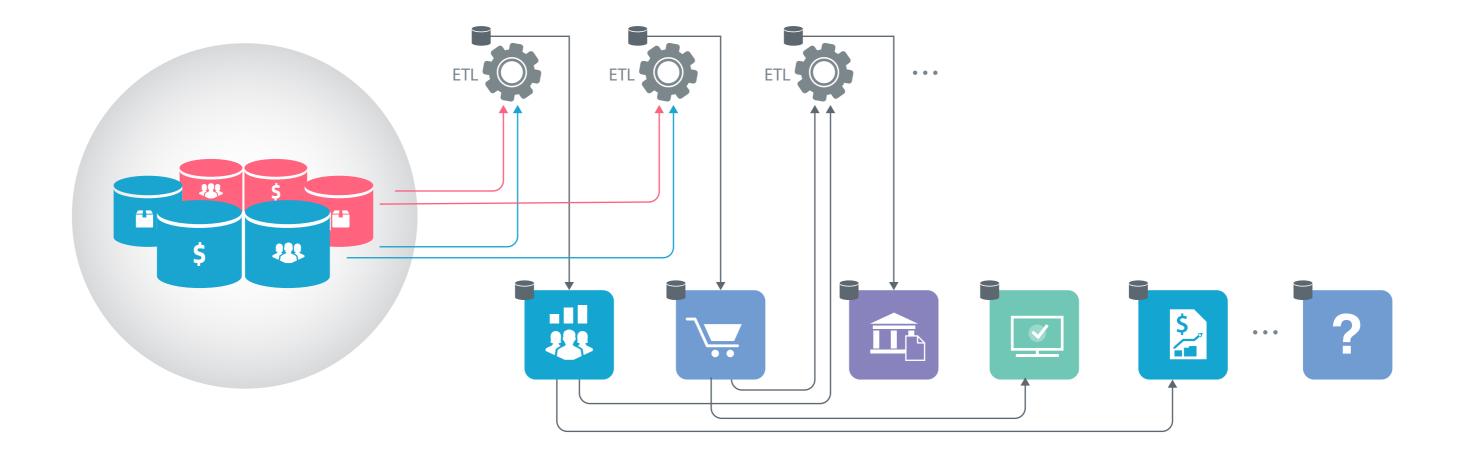




### ETL kills agility

Every time you merge data from different relational databases, you must extract, transform and load (ETL) the data, which is a slow, complex and expensive process.

#### Data is constantly changing

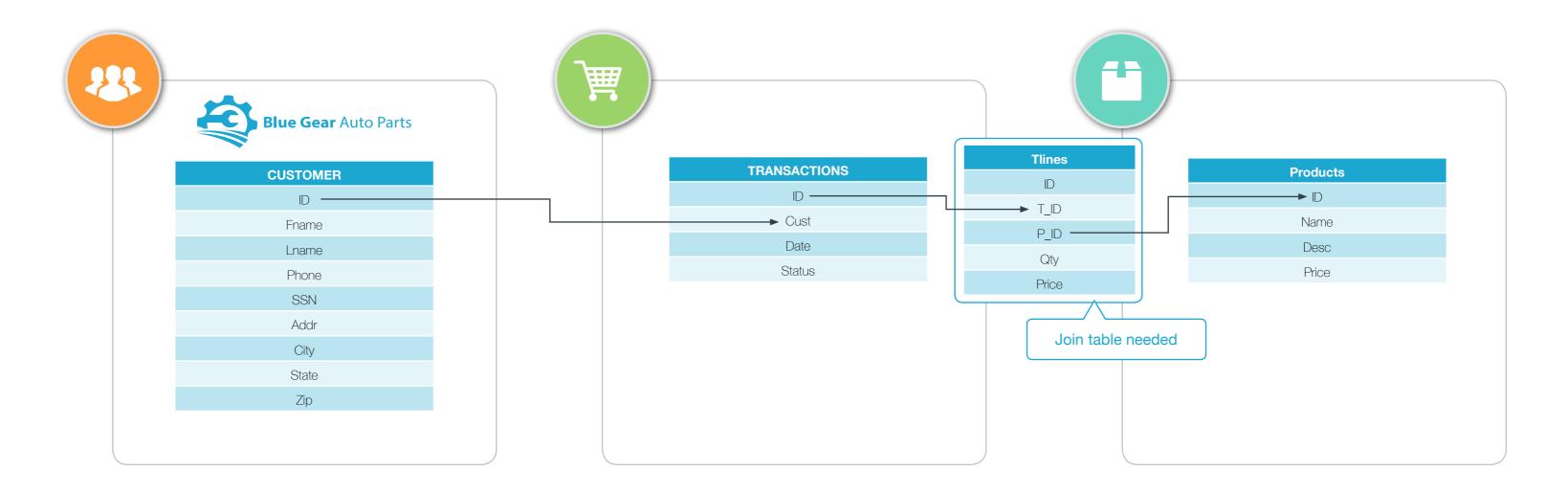


Every new application requires a unique view of your data. A merger or acquisition changes the amount and type of data you manage. As compliance rules change, so too must your approach to governing data. And as digital transformation remakes your business, data must be available in real time. Relational data models are not designed for business agility.

#### In relational models, even the simple gets complex

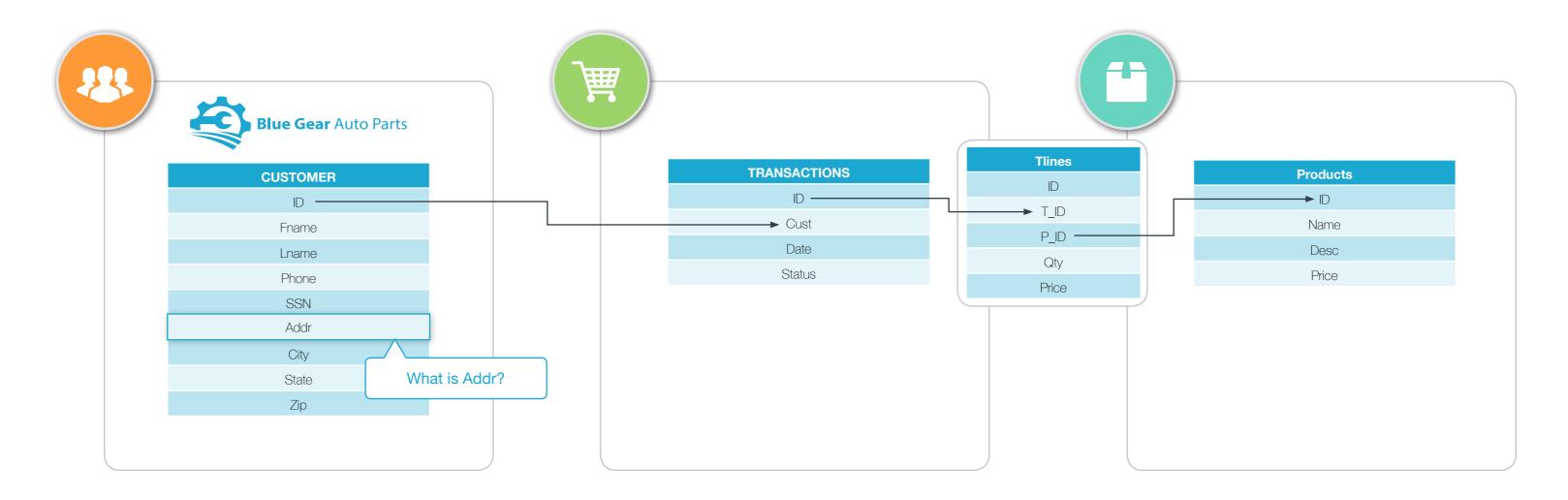


Consider the simple entity diagram above: A customer completing a transaction involving a product. Conceptually, this is a very simple entity relationship. But due to the rigidity of relational databases, even simple entity relationships become complex. And in a relational database, similar information can be modeled differently, which makes integrating data difficult.



#### Not all joins are meaningful

Looking at Blue Gear Auto Part's simple schema, you will notice a problem. It features a join table, "Tlines," that does not map to our conceptual understanding of the transaction. Since transactions can include multiple products—and products can be included in multiple transactions—separate join tables are necessary to store product information. Join tables exist because relational databases force data into columns and rows.



#### Schemas are not always intuitive

Relational schemas are also difficult to intuitively understand. For example, what does "Addr" represent in the customer table above? You would need to examine this table closely to understand what "Addr" means. As information changes, the rigid nature of relational data models presents more problems. For example, let's say you need to add a second address or phone number to a customer's record. In a relational model, this requires new join tables, which further complicates your schema.

#### Rigid schemas often lead to bad data



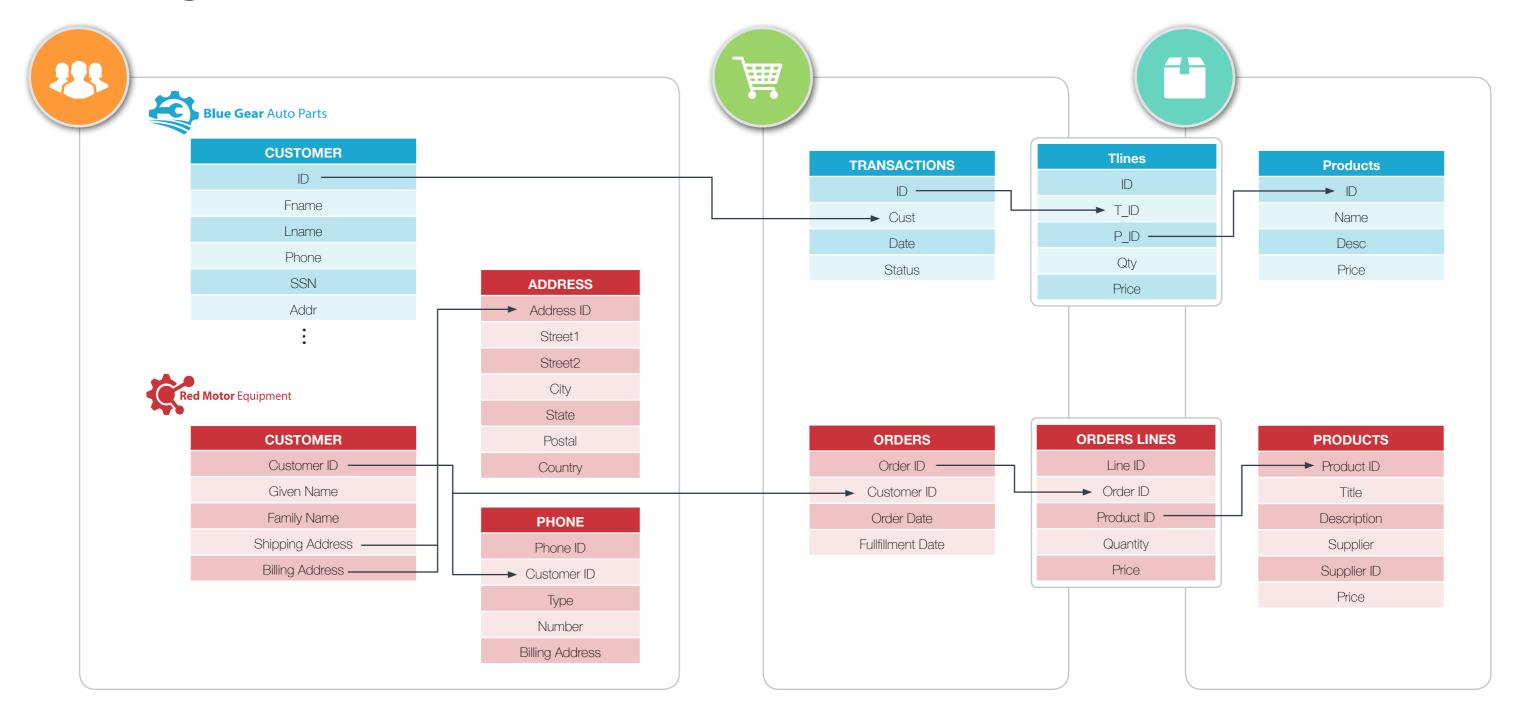
This schema allows for only one phone number because Blue Gear Auto Parts did not account for mobile phones. Instead of redesigning the schema, developers forced two phone numbers into a field designed for one phone number.

ID	Fname	Lname	Phone	SSN	Addr	City	State	Zip
1001	Paul	Jackson	415-555-1212   415-555-1234	123-45-6789	123 Avenue Road	San Francisco	CA	94111

The inflexible nature of relational data models creates another dilemma: Once you design a schema, the only way to change it is to break it apart and start over. So how do you create a schema that accommodates your future needs? What if your business changes and you need to model your data differently? You can choose the slow and expensive route and design a new schema and ETL your data. Or you can shortcut that process and force your data into your existing schema. But that would cause a data quality problem, because your schema would not match your data.

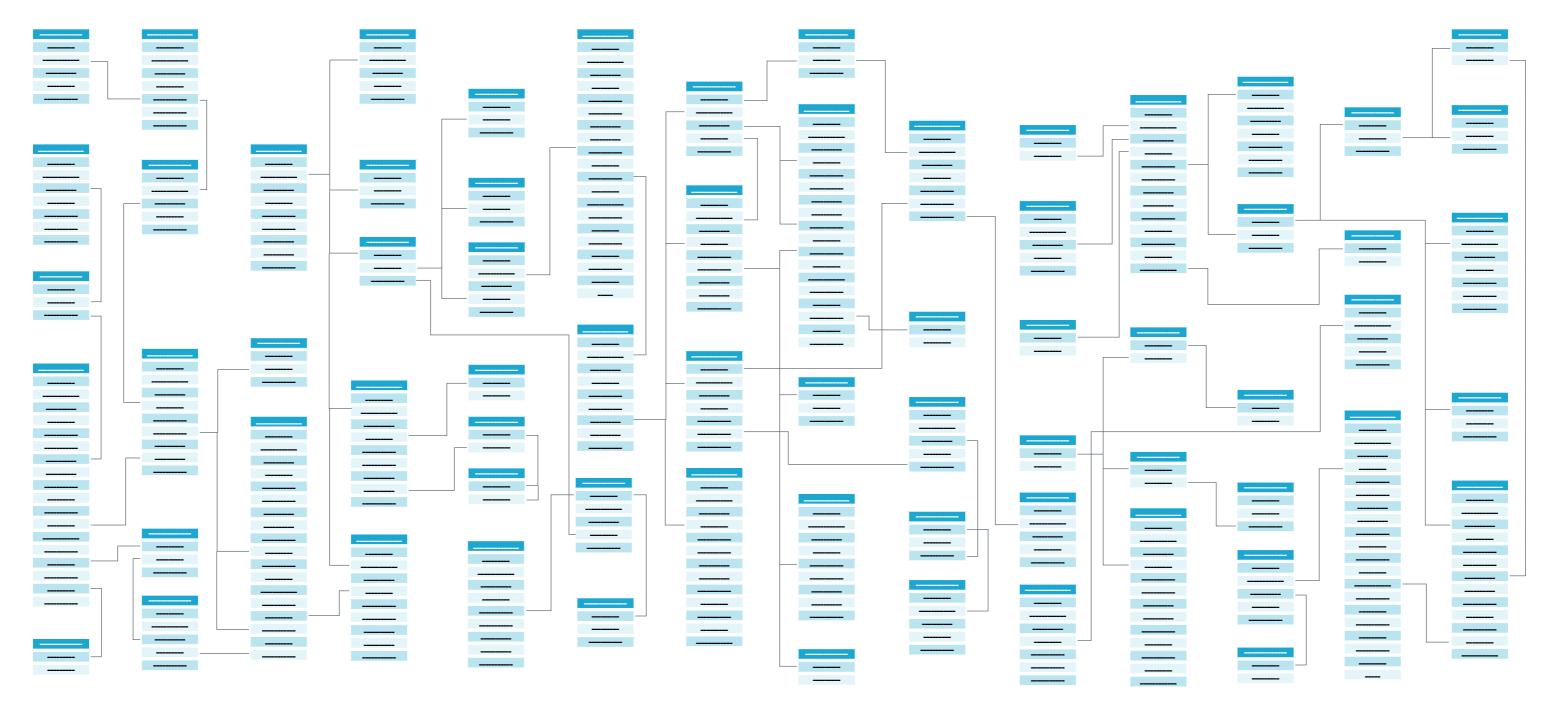
Therein lies the fundamental flaw:
Relational data models are rigid
and resistant to change. This
hinders business agility.

#### Modeling the same relationships differently leads to complexity



Unlike Blue Gear Auto Parts, Red Motor Equipment's schema allows for multiple customer phone numbers and addresses. Perhaps this division of Red Motor Equipment processes billing and shipping information and therefore requires both addresses, whereas Blue Gear Auto Parts only processes shipping addresses.

#### A more realistic looking data schema



Data schemas are much more complex in the real world. Here is what one simple business application's schema might look like. Imagine the complexity of an ERP application schema with tens of thousands of tables.

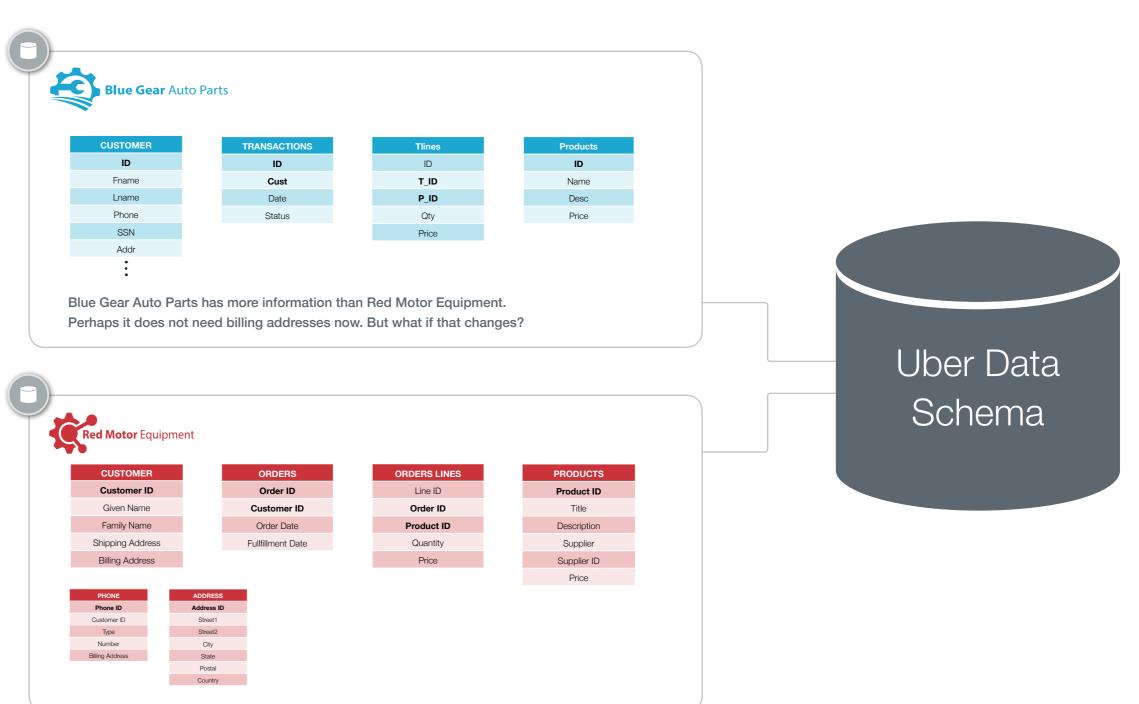
#### Integrating schemas creates yet more complexity

Let's say Blue Gear Auto Parts acquires
Red Motor Equipment and wants to
integrate the two companies' data.

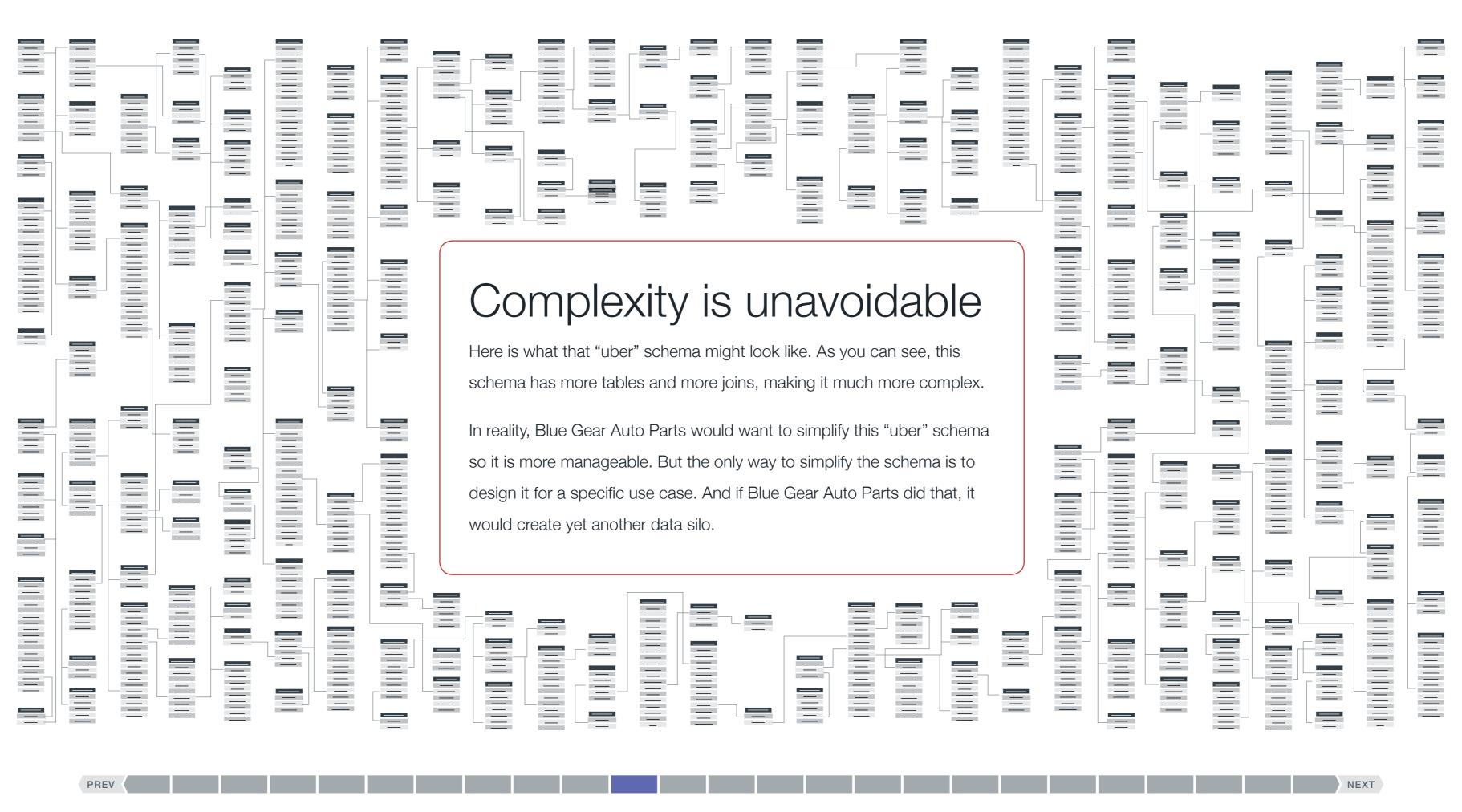
To do that, Blue Gear Auto Parts would need to create a single schema that accommodates all the data from the two companies' source schemas.

This will create a more complicated "uber" schema. And in the process,

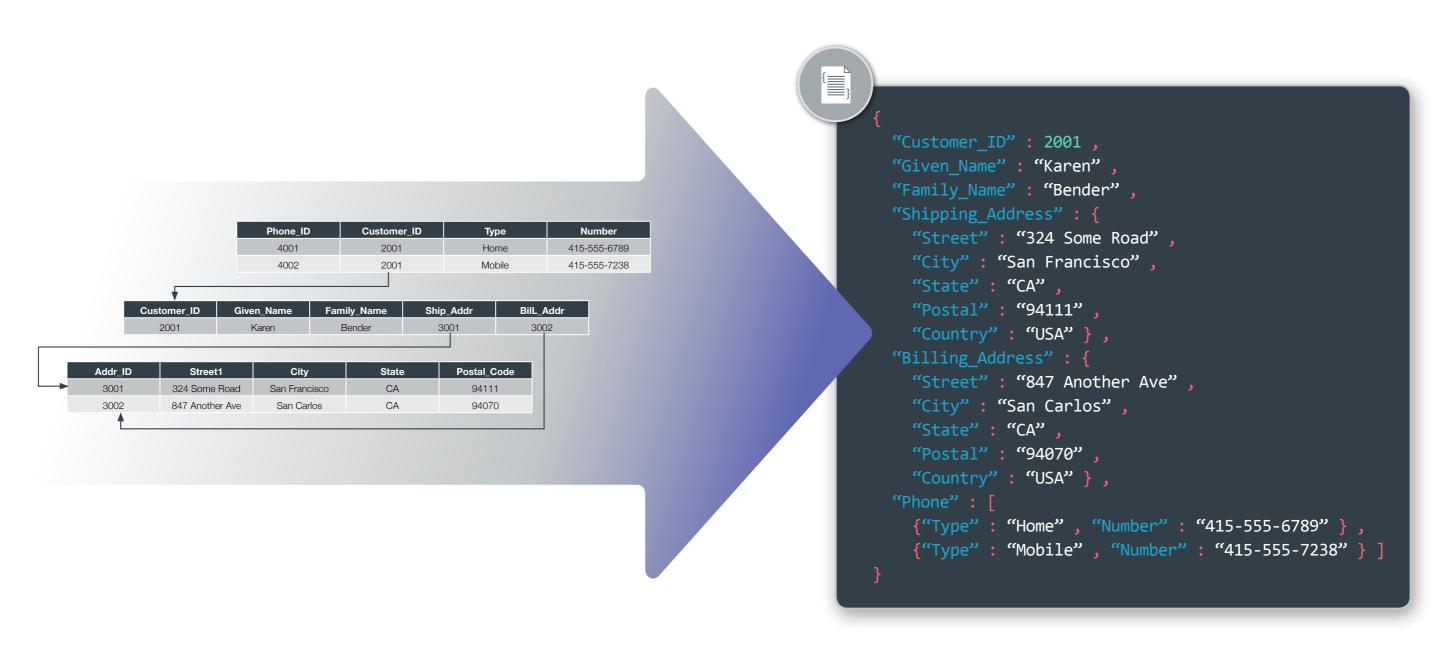
Blue Gear Auto Parts will have to decide what information to keep and what to leave behind.



**PREV** 



#### There is a more flexible way to model data



Both these records contain the same information. But the customer record on the right shows the hierarchical structure of a document model, which organizes data naturally, like a document. It features arrays (shipping and billing addresses) and nested arrays (phone numbers).

## MarkLogic is incredibly flexible

When adding information to MarkLogic®, you simply add the information you have; you do not need to worry about information you do not have. You can represent repeating hierarchical attributes such as phone numbers and addresses naturally, without having to build out separate tables. What's more, your data is immediately queryable, because MarkLogic indexes your data as you add it.



```
"Customer ID" : 2001,
"Given Name" : "Karen" ,
"Family_Name" : "Bender" ,
"Shipping Address" : {
 "Street": "324 Some Road",
 "City" : "San Francisco" ,
 "State": "CA",
 "Postal" : "94111" ,
 "Country" : "USA" } ,
"Billing Address" : {
 "Street": "847 Another Ave",
 "City" : "San Carlos" ,
 "State": "CA",
 "Postal": "94070",
 "Country" : "USA" } ,
"Phone": [
 {"Type": "Home", "Number": "415-555-6789"},
 {"Type": "Mobile", "Number": "415-555-7238"}
```

PREV

#### Harmonize data with ease

Rather than using traditional ETL processes that transform data before loading it into a database, MarkLogic's flexible document data model allows you to harmonize the data you need, when you need it. This harmonization happens in a fully transactional database where data can be tracked and managed. With MarkLogic, you can easily pull pieces of data into a canonical model so that data can be queried consistently. Your model can evolve over time as your business needs change. At no point are you required to destroy your raw data.

```
"canonical" : { "Postal" : [ 94111 ] } ,
                                                                          { "canonical" : { "Postal" : [ 94111 , 94070 ] }
                                                       This example shows
                                                                            "source": { "Customer_ID": 2001,
"source": { "ID": 1001,
                                                     "Postal_Code" & "Zip_Code"
                                                                              "Given_Name" : "Karen" ,
  "Fname" : "Paul" ,
                                                      being harmonized. In the
                                                                              "Family_Name" : "Bender" ,
  "Lname": "Jackson",
                                                       harmonized canonical
                                                                              "Shipping Address" : {
  "Phone": "415-555-1212 | 415-555-1234",
                                                     model they are consistently
                                                                                "Street": "324 Some Road",
  "SSN": "123-45-6789",
                                                        named "Postal."
                                                                                "City" : "San Francisco" ,
  "Addr": "123 Avenue Road",
                                                                                "State": "CA",
  "City" : "San Francisco" ,
                                                                                "Postal Code": "94111",
  "State": "CA",
  "Zip_Code" : 94111 } }
                                                                                "Country": "USA" },
                                                                              "Billing Address": {
                                                                                "Street": "847 Another Ave",
                                                                                "City" : "San Carlos" ,
                                                                                "State": "CA",
                                                                                "Postal_Code": "94070",
                                                                                "Country": "USA" },
```

#### Know your data lineage

MarkLogic uses an envelope pattern to model data. This allows you to store and query metadata, source data and canonical data all in a single document.

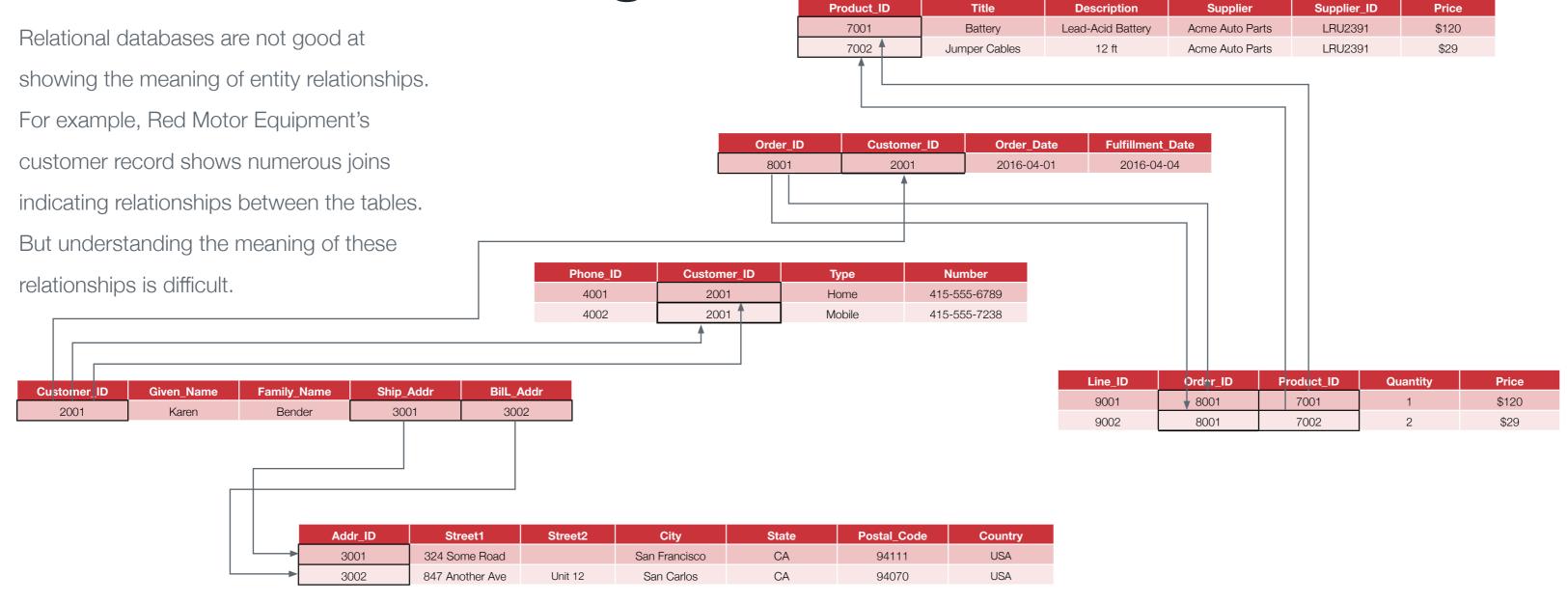
```
"metadata" : {
                                                                        "metadata" : {
  "Source" : "Finance" ,
                                                                           "Source": "POS",
  "Date": "2016-04-17",
                                                   Metadata is added to the
                                                                           "Date": "2016-04-17",
                                                   document to preserve data
  "Lineage" : "v01 transform" } ,
                                                                           "Lineage" : "v01 transform" } ,
                                                   provenance and lineage.
"canonical" : { "Postal" : [ 94111 ] } ,
                                                                         "canonical" : { "Postal" : [ 94111 , 94070 ] } ,
                                                                         "source" : { "Customer_ID" : 2001 ,
"source": { "ID": 1001,
                                                                           "Given Name": "Karen",
  "Fname" : "Paul" ,
                                                                           "Family_Name" : "Bender" ,
  "Lname": "Jackson",
                                                                           "Shipping Address" : {
  "Phone": "415-555-1212 | 415-555-1234",
                                                                             "Street": "324 Some Road",
  "SSN": "123-45-6789",
                                                                             "City" : "San Francisco" ,
  "Addr": "123 Avenue Road",
                                                                             "State": "CA",
  "City": "San Francisco",
                                                                             "Postal Code" : "94111" ,
  "State": "CA",
                                                                             "Country" : "USA" } ,
  "Zip_Code" : 94111 } }
                                                                           "Billing Address" : {
                                                                             "Street": "847 Another Ave",
                                                                             "City" : "San Carlos" ,
                                                                             "State": "CA",
                                                                             "Postal Code": "94070",
```

#### Entities = Documents

The document data model offers the most flexible and iterative approach for modeling business entities.



## Relational databases obscure meaning

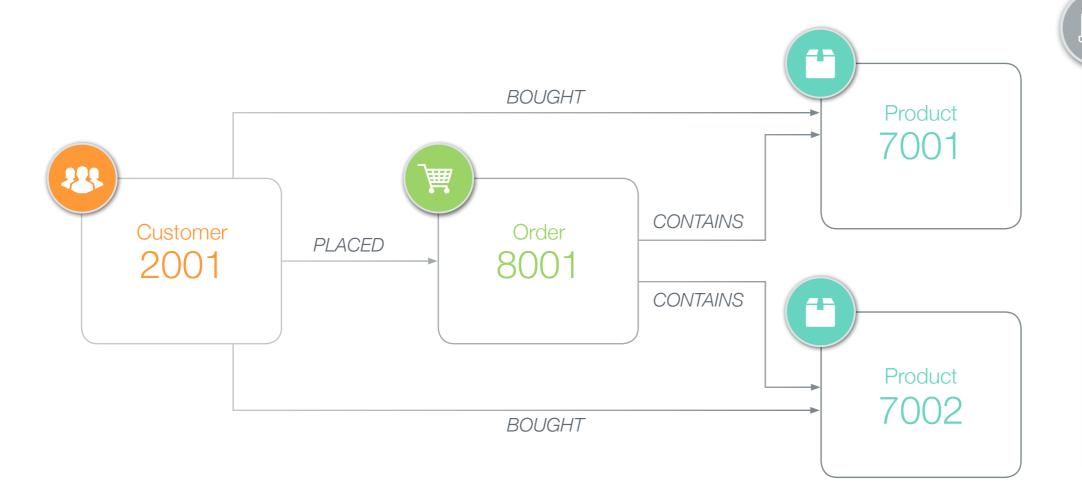


### Entity relationships in MarkLogic

Here is a view of the same customer record in MarkLogic. You can clearly see that the customer completed a transaction that included a "Battery" and "Jumper Cables." The entity relationships are much easier to understand.

```
121
                                                         豐
          "Source": "POS",
                                                                    "Source": "POS",
                                                                                                                              "Source": "POS",
          "Date": "2016-04-17",
                                                                                                                              "Date": "2016-04-17"
                                                                    "Date": "2016-04-17"
                                                                    "Lineage" : "v01" } ,
                                                                                                                             "Lineage": "v01 transform" },
          "Lineage": "v01 transform" },
       "canonical": { "Zip": [ 94111 , 94070 ] } ,
                                                                 "canonical" : { "Order Date" : "2016-04-01" }
       "source": { "Customer ID": 2001
                                                                                                                              "Title": "Battery",
          "Given Name": "Karen",
                                                                                                                              "Description": "Lead-Acid Battery",
          "Family_Name" : "Bender" ,
                                                                                                                              "Supplier": "Acme Auto Parts",
                                                                    "Order ID" : 8001 ,
          "Shipping_Address" : {
                                                                    "Customer_ID" : 2001
                                                                                                                              "Supplier_ID" : "LRU2391" ,
                                                                    "Order Date": "2016-04-01",
                                                                                                                              "Price": "$120" } }
             "Street": "324 Some Road",
                                                                    "Fulfillment Date": "2016-04-04",
            "City": "San Francisco",
            "State": "CA",
                                                                    "Line Items" : [
                                                                      { "Product ID" : 7001
            "Postal": "94111",
            "Country": "USA" },
                                                                         "Quantity": 1, "Price": "$120"},
                                                                       { "Product ID" : 7002
          "Billing Address" : {
                                                                                                                           "metadata" : {
                                                                         "Quantity": 2 , "Price": "$29" } ] }
             "Street": "847 Another Ave",
                                                                                                                              "Source": "POS",
            "City": "San Carlos",
                                                                                                                              "Date": "2016-04-17"
            "State": "CA",
                                                                                                                              "Lineage": "v01 transform" }
             "Postal": "94070",
                                                                                                                           "source": { "Product ID": 7002
            "Country": "USA"},
                                                                                                                              "Title": "Jumper Cables",
                                                                                                                             "Description": "12 ft",
            { "Type" : "Home" ,
                                                                                                                              "Supplier": "Acme Auto Parts",
              "Number": "415-555-6789"},
                                                                                                                              "Supplier_ID" : "LRU2391" ,
             { "Type" : "Mobile" ,
                                                                                                                              "Price": "$29" } }
             { "Number" : "415-555-7238" } ] } }
```

#### Discover more with Semantics



```
SELECT ?customer
WHERE {
    ?customer :placed ?order .
    ?order :contains :Product7002 }

CONSTRUCT { ?customer :bought ?product }

WHERE {
    ?customer :placed ?order .
    ?order :contains ?product }
```

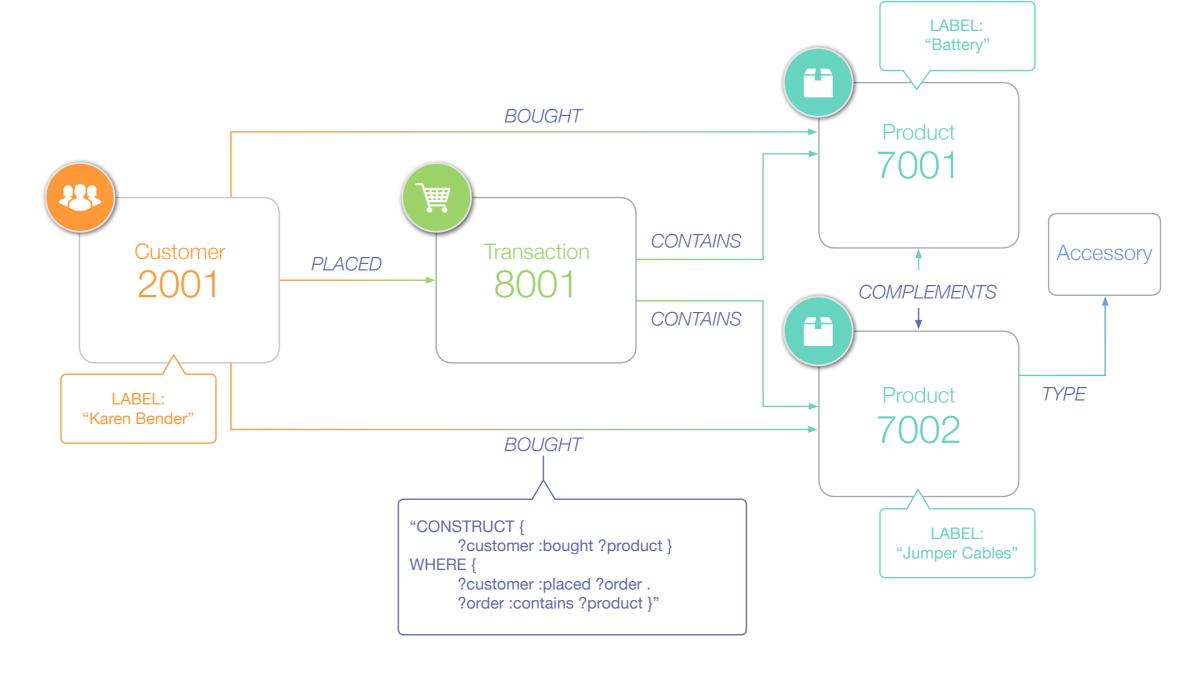
Relational data models require that you understand your schema in order to query your data. That is not the case with MarkLogic. With the power of semantics, MarkLogic makes entity relationships simple to understand, so it is easier and faster to query and discover data. Semantic relationships in MarkLogic are rich with meaning: You can define relationships explicitly and query the meaning of relationships directly. You can also draw inferences from the meaning of relationships to create new information.

#### Triples form relationships between concepts

Example: Karen Bender, customer 2001, bought product 7001, a Battery.

Using triples, Semantics provides the best way to model relationships in your data. Triples consist of a SUBJECT, PREDICATE and OBJECT.

They eliminate the need for foreign keys, nested queries, and complex joins. When you combine a document model with Semantics, you get a multimodel approach for all your data.



PRE\

#### Relational vs MarkLogic

#### In a relational database:



Create an "uber" schema to accommodate all your source data schemas.



Figure out what the schemas mean, how they work, and what they have in common.



Decide what data to leave behind, because to ETL all your data will take too long.



Design a new schema that can accommodate all the data you decide to keep.



Write ETL code to extract the data from the source, transform it into your new schema and then load it into a new database with that target schema.

#### In MarkLogic:



Select a couple source schemas to start with and remove a few sample records.

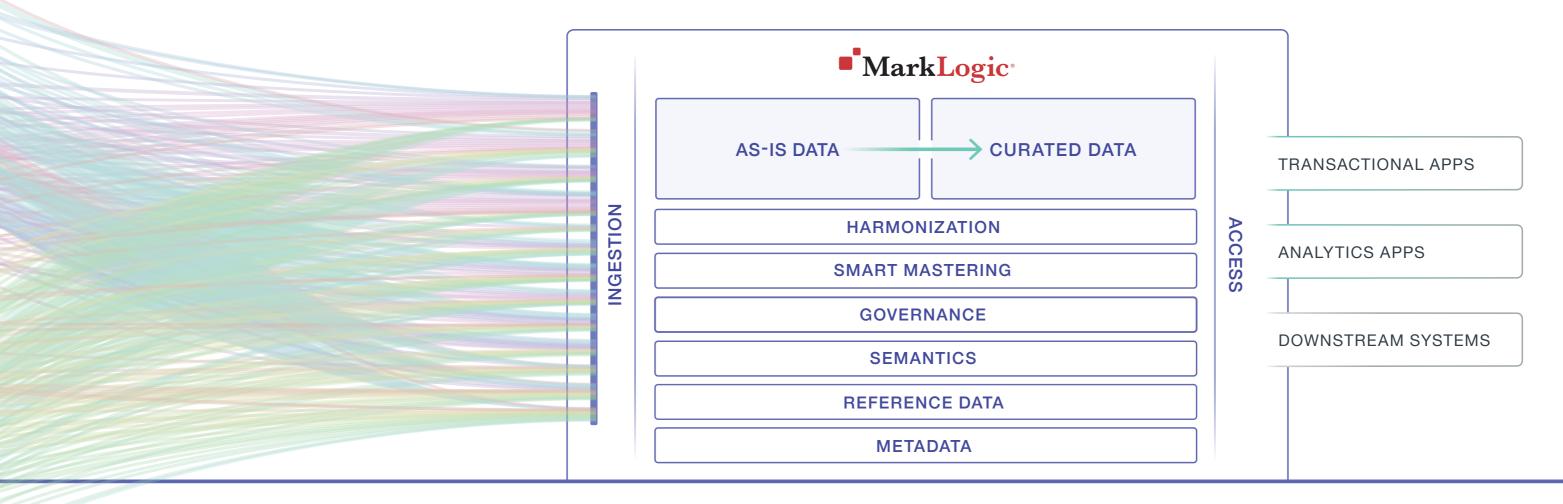


Load those source schemas into MarkLogic as is and use MarkLogic's built-in search capability to understand what you have.

"I'm a strong relational guy, but I fell in love with MarkLogic when I saw it. We could bring everything in, in a schema-agnostic way, and not have to rip and replace."

- Alan Campbell, Software Systems Engineer, Autoliv

#### Enterprise ready. Unparalleled flexibility.



The MarkLogic Operational Data Hub is an enterprise architecture pattern designed to ingest data as is from any source. It stores diverse data types, including JSON, XML, text, geospatial, and Semantics triples with indexing for fast search. The Operational Data Hub supports ACID transactions and features the scalability, high availability and disaster recovery capabilities necessary for the most demanding environments. And with APIs for fast data access and application development, changing data will no longer hold your business back.

#### Leading organizations improving business agility with MarkLogic

FINANCIAL SERVICES	J.P.Morgan	ABN-AMRO	Morgan Stanley	NORTHERN TRUST	Deutsche Bank	Bank of America  Merrill Lynch	<b>Broadridge</b>	cîti
INSURANCE	Erie Insurance	Hanover Insurance Group*	hannover <b>re</b> ®	de Goudse	\$100B COMPANY	\$100B COMPANY	\$10B COMPANY	\$5B COMPANY
HEALTHCARE	HealthCare.gov	WellCare Health Plans	Johnson-Johnson	AMGEN	abbvie	HS⊖loxŵ	L.A. Care	AMERICAN MEDICAL ABSOCIATION
PUBLIC SECTOR			DISA		To Marie Control of the Control of t	Ministry of Hou Communities & Local Governm	using, WORLD BANK GROUP	BETTER POLICES FOR BETTER LIMES
PUBLISHING	Springer	IHS Markit	Haufe. Group	COLUMBIA UNIVERSITY PRESS	DSI. W NEW ENGLA	ND DICINE ELSEVIER	Wolters Kluwer When you have to be right	THOMSON REUTERS
ENTERTAINMENT	ВВС		NBC	D   DOW JONES	ELECTRONIC ARTS	COMCAST	CONDÉ NAST	SONY
OTHER INDUSTRIES	() BOEING	ENSCO	cisco.	salesforce	Autoliv	FAT•N	_ <b>DHL</b> _	Dow



MarkLogic's flexible data model allows you to integrate data faster and more cost effectively.

Free your data with MarkLogic.



Learn more about MarkLogic solutions

Or download a free version of MarkLogic

