

# ABC Supply Harnesses Progress OpenEdge Pro2 Replication to Boost Business Intelligence Efforts with Near Real-Time Reporting

CASE STUDY



## Challenge

**COMPANY**  
ABC Supply

**INDUSTRY**  
Construction

**PRODUCT**  
Progress® OpenEdge® Pro2™

**COUNTRY**  
United States

**SUMMARY**  
Wisconsin-based ABC Supply is North America's leading building materials distributor with over 900 locations in the United States and Canada. ABC recently consolidated two legacy ERP systems into one modern ERP and sought to upgrade its reporting capabilities which used day old data. By partnering with Progress, ABC deployed Progress OpenEdge Pro2 replication to achieve near real-time data replication to produce more valuable, current reports for more informed decision-making.

ABC Supply had essentially operated as two businesses. One for exterior materials like roofing and related products, and one for interior materials, including drywall and related products. Both had operated successfully under two separate legacy ERPs for many years and had external reporting capabilities that required time-consuming nightly data exports and ETL processes that were prone to issues and required significant maintenance and support. Also, the data to create reports was always a day old.

“Given our plans for future growth and our desire for additional functional capabilities, the decision was made to consolidate to a single new and modern ERP,” explained John Colbert, IT Application Development Manager, ABC Supply. “The selected ERP offered much growth potential in many tech areas, but its native custom reporting feature lacked the advanced security required by ABC.”

John and his team set out to find a modern reporting solution that would meet ABC's growing needs.

## Solution

With its single, modern, Progress® OpenEdge®-based QAD ERP in place, it was time to tackle the reporting issue. After evaluating a number of solutions, ABC made the decision to offload transactional data in near real time to an external database utilizing the Progress® OpenEdge® Pro2™ data replication solution. Pro2 provides near real-time replication to OpenEdge users to get access to data outside of the application, process it and then load it into Oracle, SQL Server or another OpenEdge database for reporting and analytics.

“Since our new ERP was itself Progress-based and we had existing internal resources with extensive Pro2 skill sets from prior jobs, Pro2SQL seemed like the best fit,” Colbert said. “The other solutions we looked at had a few downsides and we figured with the experts we had on staff, it would be a lot easier for us to get up to speed, and it turned out to be a good decision for us.”

**“The bottom line for us at ABC is that Pro2 has been a huge benefit to our user base and developers.”**

**John Colbert,**  
IT Application Development  
Manager, ABC Supply

## Results

With Pro2, up-to-date data is now available to the user base, enabling data teams to create reports and dashboards with the required security. Colbert said Pro2 has had a number of positive effects on the business.

“The replicated data has become a valuable resource to many of our departments,” he said. “We had originally assumed our analytics team would be the primary consumer, but as other teams saw the value in the data that was replicated, they jumped right in. Our data science team, for example, has made considerable progress with the data. It’s had a large positive effect on our bottom line.”

An invoice verification report created by the ABC team using data from Pro2 has proven critical to the business.

“Invoice verification is very important to our accounting backend team to make sure everything is working correctly,” Colbert said. “So, having that data in near real time is a great benefit. Prior to that, it was always a day old, so accounting didn’t know there were issues until they got out to the customers. That is probably one of our best uses of near real-time data.”

In addition to enabling ABC with powerful reporting capabilities, Pro2 has also had some positive effects on other areas of the business.

“An additional benefit is the ability to use this near real-

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**John Colbert**, IT Application Development Manager, ABC Supply

time replicated data to communicate to external vendor applications when an existing API was not available or was under development,” Colbert explained. “This allowed us to provide valuable functionality like delivery and distribution tools to our user base at an accelerated pace.”

ABC is also utilizing Progress Managed Database Administration Services to assist its data teams in tuning, monitoring, installation and support.

“The bottom line for us at ABC is that Pro2 has been a huge benefit to our user base and developers,” Colbert said. “Our experience with Progress has been very positive. They’re a valuable partner in all our endeavors and will be moving forward. We expect a lot of good functionality and tools to be delivered to our user base in the future because of Pro2SQL and Progress’s help.”

## About ABC Supply:

Wisconsin-based ABC Supply is North America’s leading building materials distributor with over 900 locations in the United States and Canada.



For near real time replication for reporting and analytics, look no further than Pro2. **Learn more.**

## About Progress

Progress (Nasdaq: PRGS) empowers organizations to achieve transformational success in the face of disruptive change. Our software enables our customers to develop, deploy and manage responsible AI-powered applications and experiences with agility and ease. Customers get a trusted provider in Progress, with the products, expertise and vision they need to succeed. Over 4 million developers and technologists at hundreds of thousands of enterprises depend on Progress. Learn more at [www.progress.com](http://www.progress.com)

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