



CASE STUDY

Best Plumbing Specialties

B2B Functionality and Search Tools for Distribution Company, Best Plumbing

Client

Best Plumbing Specialties

Website

www.bestplumbingspecialties.com

Industry

Plumbing

Features

- Custom Registration Process
- Invoice History
- Real-Time Tax Calculation
- ROC Search
- Customer Login
- Quick Order
- PunchOut2Go Integration
- B2B Customer-Specific Pricing
- Real-Time Inventory
- Payment by Terms
- Fully-Integrated with P21

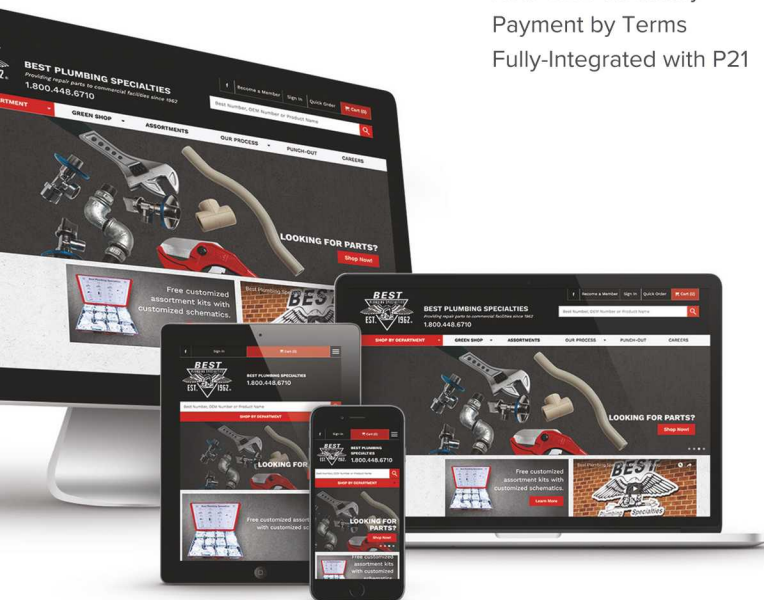
Overview / Results

Best Plumbing Specialties is a plumbing equipment and supply distribution company located on the east coast, catering to larger organizations and entities such as universities and government facilities. With over 280,000 OEM and generic in-stock items, Best Plumbing can quickly provide needed parts to businesses all over the country.

Best Plumbing Specialties chose to migrate its website onto the ROC Commerce and Progress Sifinity CMS platforms, and integrate it with Epicor Prophet 21, its distribution ERP.

This integration work has enabled a seamless customer experience that is more often associated with B2B websites, and has brought consistency across Best Plumbings offline and online order channels.

The site features real-time calls for customer-specific pricing, functionality for multiple accounts per customer, real-time tax calculation from Epicor Prophet 21, ability for customers to view their complete invoice history, and a custom registration process for new users.



Take the Next Step

Schedule a free demonstration today.

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